# **REPORT ON EXAMINATION**

<u>OF</u>

# GERLING AMERICA INSURANCE COMPANY

AS OF

**DECEMBER 31, 2002** 

DATE OF REPORT NOVEMBER 1, 2005

EXAMINER JOSEPH ROME, CFE

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November 1, 2005

Honorable Howard Mills Superintendent of Insurance Albany, New York 12257

Sir:

Pursuant to the requirements of the New York Insurance Law, and in compliance with the instructions contained in Appointment Number 22046 dated April 28, 2003, attached hereto, I have made an examination into the condition and affairs of the Gerling America Insurance Company as of December 31, 2002, and submit the following report thereon.

Wherever the designations "the Company" or "GAIC" appear herein without qualification, they should be understood to indicate Gerling America Insurance Company.

Wherever the designations "Department" appear herein without qualification, it should be understood to mean the New York Insurance Department.

The examination was conducted at the Company's home office located at 717 5th Avenue, New York, New York 10022.

### 1. SCOPE OF EXAMINATION

The previous examination was conducted as of December 31, 1998. This examination covered the four-year period from January 1, 1999, through December 31, 2002. Transactions occurring subsequent to this period were reviewed where deemed appropriate by the examiner.

The examination comprised a complete verification of assets and liabilities as of December 31, 2002. The examination included a review of income, disbursements and Company records deemed necessary to accomplish such analysis or verification and utilized, to the extent considered appropriate, work performed by the Company's independent public accountants. A review or audit was also made of the following items as called for in the Examiners Handbook of the National Association of Insurance Commissioners ("NAIC"):

History of Company
Management and control
Corporate records
Fidelity bond and other insurance
Territory and plan of operation
Growth of Company
Business in force by states
Loss experience
Reinsurance
Accounts and records
Financial statements

A review was also made to ascertain what action was taken by the Company with regard to comments and recommendations contained in the prior report on examination.

This report on examination is confined to financial statements and comments on those matters, which involve departures from laws, regulations or rules, or which are deemed to require explanation or description.

### 2. <u>DESCRIPTION OF COMPANY</u>

The Company was incorporated under the laws of the State of New York on March 4, 1981 and commenced business on June 24, 1982. Prior to December 30, 1994, 99% of the common stock of the Company was owned by Gerling Global Reinsurance Corporation – United States Branch and 1% owned by Gerling Security Corporation AG (Switzerland). On December 30, 1994, all common stock held by the United States Branch were sold to Gerling-Konzern Allgemeine Versicherungs AG ("GKA"), an affiliate located in Cologne, Germany. On June 30, 1995, Gerling Security Corporation sold its 1% share to GKA.

On November 30, 2000, the ownership of the Company was transferred from GKA to Gerling NAFTA General Holding, Inc. ("GNGH"). GNGH is a wholly-owned subsidiary of GKA.

Capital paid in is \$5,000,000 consisting of 100 shares of \$50,000 par value per share common stock. The Company did not receive any capital contributions during the current examination period. At December 31, 2002, the gross paid in and contributed surplus amounted to \$115,191,919.

### A. Management

Pursuant to the Company's charter and by-laws, the management of the Company is vested in a board of directors consisting of not less than thirteen nor more than twenty-one members. The board met two times during each calendar year. As of December 31, 2002, the board of directors had thirteen members, which consisted of the following individuals:

Richard M. Barrow Senior Vice President, Treasurer and Chief

Baldwin, NY Financial Officer.

Gerling America Insurance Company

Larry A. Crotser Vice President,

Westwood, NJ Gerling America Insurance Company

Mark G. Davidowitz Vice President and Controller,

Merrick, NY Gerling America Insurance Company

Principal Business Affiliation Name and Residence

Andreas H. Henke President and Chief Executive Officer Toronto, Canada

Gerling Canada Insurance Company,

Toronto, Canada

David F. Huebel Senior Vice President,

Gerling Canada Insurance Company, Toronto, Canada

Toronto, Canada

Bjorn Jansli Chairman,

Bonn, Germany Gerling-Konzern Allgemeine Versicherungs-

AG

Cologne, Germany

Member of the Executive Board, Dr.Hermann Jorissen

Gerling-Konzern Allgemeine Versicherungs-Cologne, Germany

Cologne, Germany

Michael P. LaRocca Vice President,

Gerling America Insurance Company New York, NY

John H. Martin Vice President,

Gerling America Insurance Company Basking Ridge, NJ

President and Chief Executive Officer, Peter Q. Noack West Harrison, NY Gerling America Insurance Company

Kevin M. Petrolino Assistant Vice President,

Parsippany, NJ Gerling America Insurance Company

Israel A. Silverman Assistant Vice President,

Gerling America Insurance Company Brooklyn, NY

Assistant Vice President, John J. Thompson

Oak Park, CA Gerling America Insurance Company

A review of the minutes of the board of directors' meetings held during the examination period indicated that the meetings were generally well attended and each board member has an acceptable record of attendance.

At December 31, 2002, the principal officers of the Company were as follows:

<u>Name</u>	<u>Title</u>
Bjorn Jansli	Chairman of the Board
Peter Q. Noack	President and Chief Executive Officer
Gina De Simone	Assistant Vice President and Corporate Secretary
Richard M. Barrow	Senior Vice President, Treasurer and Chief Financial Officer
Mark G. Davidowitz	Vice President and Controller
Larry Crotser	Vice President
Michael P. LaRocca	Vice President
John H. Martin	Vice President

### B. Territory and Plan of Operation

At December 31, 2002, the Company was licensed to transact business in the District of Columbia and all states except New Hampshire.

At December 31, 2002, the Company was authorized to transact the kinds of insurance as defined in the following numbered paragraphs of Section 1113(a) of the New York Insurance Law:

<u>Paragraph</u>	Kind of Insurance
3	Accident and health
4	Fire
5	Miscellaneous property damage
6	Water damage
7	Burglary and theft
8	Glass
9	Boiler and machinery
10	Elevator
12	Collision
13	Personal injury liability
14	Property damage liability
15	Workers' compensation and employers' liability
16	Fidelity and surety
17	Credit
19	Motor vehicle and aircraft physical damage
20	Marine and inland marine
21	Marine protection and indemnity

The Company is empowered to transact such workers' compensation insurance as may be incident to coverages contemplated under paragraphs 20 and 21 of Section 1113(a) of the New York Insurance Law, including insurances described in the Longshoremen's and Harbor Workers' Compensation Act (Public Law No. 803, 69 Cong. as amended; 33 USC Section 901 et seq. as amended).

The Company is also licensed to write special risk insurance pursuant to Article 63 of the New York Insurance Law.

On May 24, 1996, the Department authorized the Company, subject to statutory exception and charter exclusion, to reinsure risks of every kind or description, and to insure property or risks of every kind or description located or resident outside of the United States, its territories and possessions, as provided in Section 4102(c) of the New York Insurance Law.

Based on the lines of business for which the Company is licensed, and the Company's current capital structure, and pursuant to the requirements of Articles 13 and 41 of the New York Insurance Law, Gerling America Insurance Company is required to maintain a minimum surplus to policyholders in the amount of \$35,000,000.

All of the Company's business is produced through brokers. The Company is primarily a casualty insurer, with approximately 64.5% of its gross writings in casualty, 31.0% in property and the remainder in ocean marine. The Company principally markets commercial lines to industrial United States subsidiaries of European companies.

For the years under examination, the Company reported the following distribution of net premiums written (in 000s):

7			
<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>
¢115 071	\$92 048	\$94.54 <u>0</u>	\$65,001
\$113,071	J02,940	φ <del>04,340</del>	\$05,001
1,815	1,832	2,027	127
<u>8,371</u>	<u>7,554</u>	<u>4,973</u>	_1,925
\$125,257	\$92,334	\$91,540	\$67,053
\$(31,688)	\$(61,739)	\$(72,615)	\$(61,201)
(42,868)	(29,625)	(18,210)	(3,077)
\$50,701	<u>\$ 970</u>	<u>\$ 715</u>	\$ 2,775
	\$115,071 1,815 8,371 \$125,257 \$(31,688) (42,868)	\$115,071 \$82,948 1,815 1,832 8,371 7,554 \$125,257 \$92,334 \$(31,688) \$(61,739) (42,868) (29,625)	\$115,071 \$82,948 \$84,540 1,815 1,832 2,027 8,371 7,554 4,973 \$125,257 \$92,334 \$91,540 \$(31,688) \$(61,739) \$(72,615) (42,868) (29,625) (18,210)

#### C. Reinsurance

#### Assumed

The Company assumes a relatively minor volume of business as compared to its direct writings. In 2001, the Company entered into a retroactive reinsurance treaty under which GAIC assumed GKA's excess liability on losses incurred on or after January 1, 2001, on a calendar year basis, on all policies written by various overseas branch offices of GKA. The attachment point for reinsurance coverage on subject matter business related to each of these branch offices varies. This treaty was suspended effective January 1, 2002, with the approval of the Department. The assumed business from the GKA branch offices is subject to the 95% quota share treaty with GKA described in the "Ceded" sub-section of the "Reinsurance" section of this report. The assumed business from the various GKA branch offices that is ceded under the 95% quota share cession is recorded as retroactive reinsurance. Losses relating to the assumed and ceded treaties are settled on an incurred basis.

#### Ceded

The Schedule F data as contained in the Company's filed annual statements was found to accurately reflect its reinsurance transactions. The examiner reviewed all ceded reinsurance contracts at December 31, 2002. The contracts all contained the required standard clauses including insolvency clauses meeting the requirements of Section 1308 of the New York Insurance Law.

In 2002, the Company's ceded \$64,278,307, or 95.9%, of its direct and assumed premiums. Of the 2002 ceded premiums, \$3,077,059, or 4.8% was ceded to non-affiliates and \$61,201,248, or 95.2%, was ceded to affiliates as follows:

Gerling Konzern Allgemeine (Germany)	\$59,031,000
Gerling Global Reinsurance Corp. of America (New York)	1,855,000
Gerling Canada Insurance Company (Canada)	315,000
Total affiliates	\$61,201,000

The premiums ceded to affiliate Gerling Konzern Allgemeine ("GKA"), an unauthorized alien reinsurer, was comprised of the following facultative and treaty business:

Facultative Property/Casualty/Marine to GKA (Cologne)	\$15,525,000
Facultative Property/Casualty to GKA (London)	2,536,000
Facultative Property/Casualty to GKA (Zurich)	22,309,000
Other Property Treaty	225,000
95% Quota Share, all lines	<u>18,436,000</u>
Total ceded to GKA	<u>\$59,031,000</u>

The Company had various prospective and retroactive reinsurance treaties with GKA during the examination period. The transactions relating to prospective reinsurance treaties with GKA resulted in a net decrease in the underwriting loss of approximately \$18,859,000 in 2002. The transactions relating to retroactive reinsurance treaties with GKA resulted in a separately reported "retroactive reinsurance gain" of \$19,420,000 in 2002.

The following are some of the more significant prospective and retroactive reinsurance treaties with GKA:

#### Prospective 95% Ouota Share

The Company entered into a 95% quota share treaty with GKA, applying to all policies written or renewed with effective dates of January 1, 2000 and subsequent.

### Retroactive 1998 Adverse Loss Treaty

During 1998, the Company entered into an adverse loss treaty with GKA which covers all accident dates on or before December 31, 1998, for all casualty lines. The treaty covers 100% of the sum of losses occurring in 1998 and adverse loss development from 1997 reserves in excess of \$118 million up to a limit of \$100 million. During 1999, the Company entered into an agreement with GKA to extend the original \$100 million limit by an additional \$125 million for a new limit of \$225 million in excess of \$118 million. The treaty also covers (within the \$225 million treaty limit) any underwriting loss to the Company as a result of a settlement (including, but not limited to, a final determination or commutation) of a reinsurance arrangement which involves casualty business subject to the treaty. Under the terms of this treaty, the Company paid a reinsurance premium of \$10 million in 1998 for the original cover and an additional \$10 million in 1999 for the extended limits. During 2000, the Company inserted between the two covers above, \$125 million of coverage with Manufacturers Property & Casualty Limited ("Manufacturers"), a Barbados-domiciled, unaffiliated reinsurer. This new retroactive reinsurance treaty covers all accident dates on or before December 31, 1999, for casualty lines and covers 100% of payments after June 30, 2002, in excess of \$91 million up to a limit of \$125 million. In 2002, the Company recorded a net retroactive reinsurance gain relating to the original GKA treaty of \$6,879,000. The Company recorded a net gain from the Manufacturers' treaty of \$1,929,000 in 2002.

Effective September 30, 2004, the Company commuted the Manufacturers' treaty and recorded a loss on commutation of \$1,722,000.

Effective October 1, 2003, the 1998 Adverse Loss Treaty was cancelled and replaced with a broader, retroactive treaty (see "Combined Cover")

Prospective 1999 Stop Loss Treaty and 2000 Retroactive Extension

In 1999, the Company entered into an accident year prospective stop loss treaty with GKA. Under the provisions of this treaty, GKA pays 94% of the net 1999 accident year losses incurred by the Company on all lines of business that exceed 85% of the 1999 net premiums earned by the Company to a maximum aggregate of \$10 million. The Company paid \$1 million for the cover in 1999 and ceded \$10 million in losses in 1999. In 2000, the Company entered into a retroactive reinsurance treaty with GKA by extending the original 1999 limits of \$10 million by an additional \$40 million to a new maximum aggregate of \$50 million. The Company paid an additional \$5,837,000 for the extended cover in 2000. The Company recorded a net retroactive reinsurance gain from this treaty of \$12,541,000 in 2002.

Effective October 1, 2003, the 1999 Stop Loss Treaty was cancelled and replaced with a broader, retroactive treaty (see "Combined Cover").

### Prospective 2000 Stop Loss Treaty

In 2000, the Company entered into an accident year prospective stop loss treaty with GKA. Under the provisions of this treaty, GKA pays 94% of the net 2000 accident year losses incurred by the Company on all lines of business that exceed 85% of the 2000 net premiums earned by the Company on policies effective prior to January 1, 2000. The maximum aggregate recovery under this treaty is \$50 million. The Company paid \$1,250,000 for this cover in 2000. The Company ceded incurred losses under this cover of \$6,104,000 in 2002.

Effective October 1, 2003, the 2000 Stop Loss Treaty was cancelled and replaced with a broader, retroactive treaty (see "Combined Cover").

### Subsequent "Combined Cover"

Effective October 1, 2003, the Company consolidated the three existing treaties into one, broader, retroactive reinsurance cover ("Combined Cover"), covering all lines of business. The three treaties, which were consolidated are the 1998 Adverse Loss Treaty (covering 1998 and prior years casualty business), the 1999 Stop Loss Treaty (covering the 1999 accident year, all lines), and the 2000 Stop Loss Treaty (covering the 2000 accident year on policies issued prior to January 1, 2000, all lines). The reinsurer on all three contracts was the Company's parent company, GKA.

### Unauthorized Reinsurance

The letters of credit obtained by the Company in order to take credit for cessions made to unauthorized reinsurers were reviewed for compliance with Department Regulations 114 and 133, respectively. No exceptions were noted.

### D. <u>Holding Company System</u>

The Company is a member of the Gerling Group of Insurance Companies. The Company is a wholly owned subsidiary of Gerling NAFTA General Holding Inc., a Delaware corporation, which is ultimately owned by Gerling-Konzern Versicherungs Beteiligungs-Aktiensgesellschaft ("GKB"), a Cologne, Germany corporation. The group is comprised of a large number of related entities with ultimate control being held by a private group of Dr. Rolf Gerling.

A review of the holding company registration statements filed with this Department indicated that such filings were complete and filed in a timely manner pursuant to Article 15 of the New York Insurance Law and Department Regulation 52.

The following is an abbreviated chart of the holding company system at December 31, 2002:

Deutsche Bank AG, Germany (34.5%)

Private Group of Dr. Rolf Gerling, Germany (65.5%)

Gerling-Konzern Versicherungs-Beteiligungs-Aktiengesellschaft, Germany Gerling-Konzern Global Ruckversicherrungs-Aktiengesellschaft, Germany (includes Gerling Global Reinsurance Corp. (U.S. Branch), New York (remaining subsidiaries not listed in this chart including GGRCA and CIC) Gerling Beteiligungs GmbH, Germany(owns direct business writers)

Gerling NCM Credit and Finance, Germany (51%)

(not listed are the subsidiaries of Gerling NCM)

Gerling-Konzern Lebensversicherunhgs, Germany (95%)

Global Krankenversicherungs-AG, Germany (45%)

Gerling-Konzern Allgemeine Versicherungs-AG, Germany(89.5%)

Gerling Corporate Limited, Great Britain

Gerling Polska towarzyswo Ubezpieczen S.A., Poland

Gerling General Insurance of South Africa, Ltd, South Africa

Gerling Welt Service GmbH, Germany

Gerling Australia Ins. Co. Pty. Ltd, Australia

Gerling Slovensko AS, Bratislava, Slovak, Republic

Gerling Sul America S.A. Seguros Industrias, Brazil (50%)

Gerling NAFTA General Holding Inc., Delaware

Gerling Insurance Agency, Inc. New York

Gerling Canada Insurance Company, Canada

Gerling America Insurance Company, New York Gerling de Mexico Seguros S.A., Mexico

At December 31, 2002, the Company was party to the following agreements with other members of the holding company system:

### **Expense Sharing Service Agreement**

On January 1, 1999, the prior management company's employees were transferred to GAIC. The Company is a party to an agreement dated January 5, 2002, between Gerling Global US Investments, Inc.("GGUSI"), a New York corporation, and Gerling Global Reinsurance Corporation of America, a New York insurance corporation, as providers to Gerling America Insurance Company and other affiliate companies.

The function of this agreement is to make available to each affiliate facilities and its participation in the retirement plan of GGUSI and share payroll function. Otherwise, all other services are provided from within the Company and its employees.

The above referenced agreement was found to have been filed with the Department pursuant to Section 1505 of the New York Insurance Law.

### E. Abandoned Property Law

Section 1316 of the New York Abandoned Property Law provides that amounts payable to a resident of this state from a policy of insurance, if unclaimed for three years, shall be deemed to be abandoned property. Such abandoned property shall be reported to the comptroller on or before the first day of April each year. Such filing is required of all insurers regardless of whether or not they have any abandoned property to report.

The Company's abandoned property reports for the period of this examination were all filed on a timely basis pursuant to the provisions of Section 1316 of the New York Abandoned Property Law.

### F. <u>Significant Operating Ratio</u>

The following ratios have been computed as of December 31, 2002 based upon the results of this examination:

Net premiums written in 2002 to surplus as regards

policyholders 0.5 to 1

Liabilities to Liquid assets (cash and invested

assets less investments in affiliates) 85.3%

Premiums in course of collection to

surplus as regards policyholders 0.8%

All of the above ratios are within the benchmark range for that ratio as set forth in the Insurance Regulatory Information System of the National Association of Insurance Commissioners.

The underwriting ratios presented below are on an earned/incurred basis and encompass the fouryear period covered by this examination:

	<u>Amounts</u>	<u>Ratios</u>
Losses and loss adjustment expenses	\$ 152,374,367	184.6%
Other underwriting expenses	24,420,016	29.6
Net underwriting loss	(94,243,125)	<u>(114.2)</u>
Premiums	<u>\$82,551,258</u>	100.0%

### G. Accounts and Records

During the period under examination, it was noted that the Company's treatment of the following items was not in accordance with generally accepted statutory accounting principles and/or Department guidelines:

### <u>Internal Controls – EDP Systems</u>

A review of the Company's information system controls revealed weaknesses in various areas. A summary of the recommendations noted follows:

- That the Company formally document the results of the meetings held with senior management regarding the Information Technology ("IT") function.
- That the Company should document long range and short range plans consistent with the Company's broader plans for attaining the organization's goals.
- That the Company develop and maintain job descriptions for its Information System ("IS") staff.
- That the Company ensure that all requests for changes and system maintenance are standardized and are subject for formal change management procedures.
- That the Company ensure application and technical documentation is updated to reflect changes implemented.
- That the Company prepare reports of system availability and downtime, number and percentage of
  job failures and reruns, and IS service level to users and these reports be reviewed by
  management.
- That the Company create a comprehensive security policy.
- That the Company establish a policy to standardize system password parameters across all platforms and applications.

- That the Company maintain an accurate and comprehensive record of all systems users' access capabilities and authorization of the specified level of access.
- That management perform a periodic review of user access capabilities to ensure that access is commensurate with each user's job responsibilities.
- That the Company update its disaster recovery and business continuity plan to reflect the recent changes that have taken place at the Company and to incorporate a restoration priority; the specific steps for the recovery of applications and systems; and the manual processing procedures to be used until the electronic data processing function can be restored in the event of a disaster.
- That the Company prepare and enforce a periodic maintenance schedule of computer work to be accomplished within a specific timeframe.
- That the Company develop a documentation check-off list to ensure that all required documentation is prepared and approved for all new systems and for changes to existing systems and/or programs.

It is recommended that the Company take appropriate action to implement corrective action for its

IT environment as noted in the above recommendations.

### 3. FINANCIAL STATEMENTS

# A. <u>Balance Sheet</u>

The following shows the assets, liabilities and surplus as regards policyholders as determined by this examination as of December 31, 2002 and as reported by the Company:

		Examination		Company	g 1
Assets	<u>Ledger Assets</u>	Assets Not Admitted	Net Admitted Assets	Net Admitted Assets	<u>Surplus</u> <u>Increase</u> (Decrease)
. 1550415	2005011100000	11011111110	1155005	1100000	(Decrease)
Bonds	\$ 90,980,344	\$	\$ 90,980,344	\$ 90,980,344	\$
Preferred stocks	4,358,750		4,358,750	4,358,750	
Common stocks	4,465,941		4,465,941	4,465,941	
Cash and short-term investments	73,238,471		73,238,471	73,238,471	
Other invested assets	1,501,954		1,501,954	1,501,954	
Receivable for securities	20,313		20,313	20,313	
Premiums and agents' balances in					
course of collection	666,609	171,293	495,316	495,316	
Premiums, agents' balances and					
installments booked but deferred					
and not yet due	662,163		662,163	662,163	
Funds held by or deposited with					
reinsurance companies	245,290		245,290	245,290	
Reinsurance recoverable on loss and					
loss adjustment expenses	23,805,685		23,805,685	23,805,685	
Interest, dividends and real estate					
income due and accrued	1,011,120		1,011,120	1,011,120	
Receivables from parent, subsidiaries					
and affiliates	50,419		50,419	50,419	
Aggregate write-ins for other than					
invested assets	<u>1,156,212</u>		1,156,212	<u>1,156,212</u>	
Total assets	\$202,163,271	<u>\$ 171,293</u>	\$201,991,978	\$201,991,978	\$0

Liabilities, Surplus and Other Funds			Surplus Ingress
<u>Liabilities</u>	Examination	Company	<u>Increase</u> (Decrease)
Losses and loss adjustment expenses	\$ 176,368,544	\$ 134,132,544	\$ (42,236,000)
Other expenses	3,031,878	3,031,878	
Taxes, licenses and fees	365,000	365,000	
Unearned premiums	653,653	653,653	
Ceded reinsurance premiums payable	4,625,438	4,625,438	
Funds held by company under reinsurance treaties	1,457,589	1,457,589	
Amounts withheld or retained by company for account			
of others	3,127,737	3,127,737	
Provision for reinsurance	9,866,246	9,866,246	
Retroactive reinsurance recoverables	(128,488,000)	(107,020,000)	21,468,000
Loss Clearing Account	142,817	142,817	
Funds held on retroactive reinsurance treaty	77,528,352	77,528,352	
Total liabilities	\$ 148,679,254	\$ 127,911,254	\$(20,768,000)
Surplus and Other Funds			
Special surplus from retroactive reinsurance account	\$ 128,488,000	\$ 107,020,000	\$ 21,468,000
Common capital stock	5,000,000	5,000,000	Ψ <b>2</b> 1,.00,000
Gross paid in and contributed surplus	115,191,919	115,191,919	
Unassigned funds	(195,367,195)	(153,131,195)	(42,236,000)
onussignou runus	(170,007,170)	(100,101,150)	(12,200,000)
Surplus as regards policyholders	\$ 53,312,724	\$ 74,080,724	<u>\$(20,768,000)</u>
Total liabilities and surplus and other funds	<u>\$ 201,991,978</u>	\$ 201,991,978	

NOTE: The Internal Revenue Service has not audited any of the Company's financial statements for the current period under examination. Except for any impact that might result from the examination changes contained in this report, the examiner is unaware of any potential exposure of the Company to any further tax assessment and no liability has been established herein relative to such contingency.

# B. <u>Underwriting and Investment Exhibit</u>

Surplus as regards policyholders increased \$110,017,290 during the four year examination period from January 1, 1999 through December 31, 2002, detailed as follows:

# Statement of Income

Underwriting Income		
Premiums earned		\$ 82,551,258
Deductions: Losses and loss expenses incurred Other underwriting expenses incurred	\$ 152,374,367 <u>24,420,016</u>	
Total underwriting deductions		176,794,383
Net underwriting gain or (loss)		\$(94,243,125)
Investment Income		
Net investment income earned Net realized capital gains	\$ 50,079,634 4,639,019	
Net investment gain		54,718,653
Other income		
Net loss from agents' or premiums balances charged off Aggregate write-in-miscellaneous Aggregate write-in-retroactive reinsurance	\$ (273,470) 3,153,515 145,106,531	
Total other income		147,986,576
Net income before federal and foreign income taxes		108,462,104
Federal and foreign income taxes incurred		0
Net income (Loss)		<u>\$108,462,104</u>

### C. Capital and Surplus Account

Surplus as regards policyholders, per report on examination as of December 31, 1998 \$ (56,704,566) Increases in Decreases in Surplus Surplus \$ 108,462,104 Net income Net unrealized capital loss \$ 6,493,928 Change in non-admitted assets 8,047,605 Change in provision for reinsurance 1,614,933 Cumulative effect of changes in accounting 1,613,424 Total gains and losses \$ 8,107,352 \$ 118,124,642 Net increase in surplus 110,,017,290 Surplus as regards policyholders, per report on examination as of December 31, 2002 \$53,312,724

### 4. LOSSES AND LOSS ADJUSTMENT EXPENSES

The examination liability for the captioned liability of \$176,368,544 is \$42,236,000 more than the \$134,132,544 reported by the Company as of December 31, 2002.

The examination analysis of the loss and loss adjustment expenses was conducted in accordance with generally accepted actuarial principles and practices and was based on statistical information contained in the Company's internal records and in its filed annual statements.

### 5. <u>RETROACTIVE REINSURANCE RECOVERABLES</u>

The examination contra liability for the captioned item of \$128,488,000 is \$21,468,000 more than the \$107,020,000 reported by the Company in its December 31, 2002 filed annual statement. This examination change reflects amount of the examination increase in loss and loss adjustment expense reserves that is recoverable from the Company's retroactive reinsurance treaties. The examination increase to loss and loss adjustment expense reserves is reported in section 4 herein. The Company has subsequently acquired adequate collateral from GKA to allow credit in accordance with Department Regulation 108.

### 6. AGGREGATE WRITE-INS FOR SPECIAL SURPLUS FUNDS

The examination amount for the captioned special surplus item of \$(128,488,000) is \$(21,468,000) more than the \$(107,020,000) reported by the Company in its December 31, 2002 filed annual statement.

The adjustment is the result of the examinations increase to loss and loss adjustment expense reserves which are ceded to the Company's retroactive reinsurance contracts (see section 2C).

### 7. MARKET CONDUCT ACTIVITIES

In the course of this examination, a review was made of the manner in which the Company conducts its business practices and fulfills its contractual obligations to policyholders and claimants. The review was general in nature and is not to be construed as to encompass the more precise scope of a market conduct investigation, which is the responsibility of the Market Conduct Unit of the Property Bureau of this Department.

The general review was directed at the Company's claims and complaint handling practices. No problem areas were encountered.

#### 8. COMPLIANCE WITH PRIOR REPORT OF EXAMINATION

The prior report on examination contained five comments and recommendations, which the

Company has acted upon as follows (page numbers refer to the prior report):

<u>ITEM</u> <u>PAGE NO.</u>

#### A. Insolvency

The Company is insolvent in the amount of \$56,704,566 and its minimum required surplus to policyholders of \$35,000,000 is impaired in the amount of \$91,704,566.

Subsequent corrective actions taken by management eliminated this insolvency. The recommendation is no longer applicable.

### B. <u>Management</u>

It is recommended that the Company endeavor to ensure that all directors, officers and key employees complete conflict of interest statements on a yearly basis.

The Company has complied with this recommendation.

### C. <u>Compliance with Regulation 118</u>

It is recommended that the Company obtain on a yearly basis a written contract from its independent certified public accountant that conforms to the requirements of Section 307(b) of the New York Insurance Law and with the provisions of Part 89.2 of Department Regulation 118.

The Company has complied with this recommendation.

### D. <u>Abandoned Property Law</u>

It is recommended that GAIC comply with Section 1316 of the New York Abandoned Property Law and file on a yearly basis the requisite abandoned property reports with the Office of the New York State Comptroller.

The Company has complied with this recommendation.

### E. Retroactive Reinsurance

It is recommended that GAIC comply with the requirements set forth in Section 112.5(j) of Department Regulation 108 and obtain from its parent, GKA, appropriate funding for its retrospective coverage.

The Company has complied with this recommendation.

### 9. SUMMARY OF COMMENTS AND RECOMMENDATIONS

The current report comments and recommendations are summarized as follows:

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<u>ITEM</u> PAGE NO.

# A. Accounts and Records

### i. <u>Information Systems Controls</u>

It is recommended that the Company take appropriate action to implement corrective action regarding its IT system controls as noted in this report.

	Respectfully submitted,
	Joesph A. Rome, CFE Examiner-in-Charge
STATE OF NEW YORK ) ) SS.	
COUNTY OF NEW YORK)	
JOSEPH ROME, being duly sworn, deposes and says that	t the foregoing report submitted to by
him is true to the best of his knowledge and belief.	
	/S/
	Joesph A. Rome, CFE
Subscribed and sworn to before me	
thisday of2005.	

# STATE OF NEW YORK INSURANCE DEPARTMENT

I, GREGORY V. SERIO, Superintendent of Insurance of the State of New York, pursuant to the provisions of the Insurance Law, do hereby appoint:

# Joseph Rome

as proper person to examine into the affairs of the

### GERLING AMERICA INSURANCE COMPANY

and to make a report to me in writing of the condition of the said

### **Company**

with such other information as he shall deem requisite.

In Witness Whereof, I have hereunto subscribed by the name and affixed the official Seal of this Department, at the City of New York,

this 28th day of April, 2003

Y GKEGORY V. SERIO
Superintendent of Insurance